

JORDAN GANS-MORSE

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Northwestern University
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ACADEMIC POSITIONS

Northwestern University

Associate Professor, Political Science, 2018-present

Assistant Professor, Political Science, 2012-2018

College Fellow, Political Science, 2011-2012

Faculty Director, Russian, Eurasian, and East European Research Program, 2019-present

Faculty Associate, Institute for Policy Research (IPR), 2016-present

Faculty Fellow, Buffett Institute for Global Studies, 2017-2020

National University of Kyiv-Mohyla Academy (Ukraine)

Visiting Fulbright Scholar, 2016-2017

EDUCATION

University of California, Berkeley

Ph.D., Political Science, 2011

Fields: Comparative Politics, Post-Communist Politics, Methodology

Honors: Ernst B. Haas Award for Best Dissertation on European Politics and Society, 2012

Peter H. Odegard Outstanding Graduate Student Award, 2006

Distinction, Comprehensive Exam in Post-Communist Politics, 2005

M.A., Economics (completed Ph.D. sequences in econometrics and microeconomics), 2008

M.A., Political Science, 2004

Vassar College

B.A., International Studies, 1999, Phi Beta Kappa

BOOK

Property Rights in Post-Soviet Russia: Violence, Corruption, and the Demand for Law. Cambridge University Press, 2017. Reviewed in *Comparative Politics*, *Europe-Asia Studies*, *Foreign Affairs*, *Post-Soviet Affairs*, and *Slavic Review*.

REFEREED ARTICLES & BOOK CHAPTERS

“Property Rights: Forging the Institutional Foundations for Russia’s Market Economy.” In *Russian Politics Today*, edited by Susanne Wengle. Cambridge University Press, 2022.

“Self-Selection into Corrupt Judiciaries.” *Journal of Law, Economics, & Organization* 38, 2 (2022): 386-421.

“Public Service Motivation as a Predictor of Corruption, Dishonesty, and Altruism” (with A. Kalgin, A. Klimenko, D. Vorobyev, and A. Yakovlev). *Journal of Public Administration Research and Theory* 32, 2 (2022): 287-309.

“Public Service Motivation and Sectoral Employment in Russia: New Perspectives on the Attraction vs. Socialization Debate” (with A. Kalgin, A. Klimentko, D. Vorobyev, and A. Yakovlev). *International Public Management Journal* 25, 4 (2022): 497–516.

“Self-Selection into Public Service When Corruption is Widespread: The Anomalous Russian Case” (with A. Kalgin, A. Klimentko, D. Vorobyev, and A. Yakovlev). *Comparative Political Studies* 54, 6 (2021): 1086-1128.

“Would You Sell Your Vote?” (with S. Nichter). *American Politics Research* 49, 5 (2021): 452–463.

“Taxes, Banking, and Legal Development in Russia: Lessons About Institutional Complementarities and the Rule of Law.” *Demokratizatsiya* 28, 1 (2020): 47-75

“Reducing Bureaucratic Corruption: Interdisciplinary Perspectives on What Works” (with M. Borges, A. Makarin, T. Mannah-Blankson, A. Nickow, and D. Zhang). *World Development* 105 (2018): 171-188.

“Demand for Law and the Security of Property Rights: The Case of Post-Soviet Russia.” *American Political Science Review* 111, 2 (2017): 338-359.

—*Honorable Mention, 2018 Best Journal Article Award, Law and Courts Section, APSA*

“Putin’s Crackdown on Mortality: Rethinking Legal Nihilism and State Capacity in Light of Russia’s Surprising Public Health Campaigns” (with H.S.G. Brooke). *Problems of Post-Communism* 63, 1 (2016).

“Varieties of Clientelism: Machine Politics During Elections” (with S. Mazzuca and S. Nichter). *American Journal of Political Science* 58, 2 (2014): 415-432.

—*Winner, 2015 Best Article Award, Comparative Democratization Section, APSA*

“Threats to Property Rights in Russia: From Private Coercion to State Aggression.” *Post-Soviet Affairs* 28, 3 (2012): 263-295.

“Neoliberalism: From New Liberal Philosophy to Anti-Liberal Slogan” (with T.C. Boas). *Studies in Comparative International Development* 44, 2 (2009): 137-161.

“Economic Reforms and Democracy: Evidence of a J-Curve in Latin America” (with S. Nichter). *Comparative Political Studies* 41, 10 (2008): 1398-1426.

“Searching for Transitologists: Contemporary Theories of Post-Communist Transitions and the Myth of a Dominant Paradigm.” *Post-Soviet Affairs* 20, 4 (2004): 320-349.

WORK IN PROGRESS

Working Papers

“Selective Bribery: When Do Citizens Engage in Corruption?” (with A. Erlich and S. Nichter)
(Revise & Resubmit, *Comparative Political Studies*)

“Can Norm-Based Information Campaigns Reduce Corruption?” (with A. Erlich) (*under review*)

“Corruption and Property Rights: Evidence from Russia’s Commercial Courts” (with D. Szakonyi)

“International Educational Exchange Programs’ Impact on Democracy and Corruption Attitudes”

“How Armenians Perceive Corruption’s Harms” (with A. Erlich, A. Holverscheid, and S. Nichter)

“The Triple Threat to Property Rights: Credible Commitment, Principal-Agent Problems, and Private Coercion”

Ongoing Data Collection

- “War’s Impact on the State, Civil Society, and Democratic Governance: A Panel Survey in Wartime Ukraine” (with T. Frye and O. Keudel)
- “Optimizing the Impact of Mail2Ru” (with K. Aslett, A. Erlich, and J. Minson)
- “Is Russia’s Wartime Propaganda Stronger Than Family Bonds? Training Ukrainians to Persuade Their Russian Relatives” (with T. Brik, A. Erlich, and J. Minson)
- “The ‘New’ Area Studies: The Role of Regional Expertise in Contemporary Political Science” (with D. Gingerich and T. Pepinsky)

POLICY WRITINGS AND OP-EDS

- “Is Russia’s wartime propaganda more powerful than family bonds?” *The Washington Post* (June 20, 2022) (with T. Brik and A. Erlich)
- “We want the war to end. But should calls for negotiating with Putin be taken seriously?” *Chicago Tribune* (June 1, 2022)
- “Ukraine is on the front line of defending Western democracy,” *Chicago Tribune* (March 30, 2022) (with I. Kelly)
- “We must Trump-proof the nuclear codes before 2024,” *NBC News THINK* (March 12, 2022)
- “Trump’s impeachment isn’t over for Ukraine’s citizens,” *The Washington Post* (February 19, 2020) (with T. Brik and A. Erlich)
- “Ukraine has been waging war on corruption. A U.S. president encouraging a ‘favor’ could undermine these reforms,” *The Washington Post* (September 30, 2019)
- “It could be worse: Why we’re lucky to have Trump,” *Chicago Tribune* (September 14, 2018)
- “The anti-corruption reformer’s dilemma,” *World Politics Review* (September 12, 2018)
- “What Trump and Putin want from their historic summit,” *The Washington Post* (July 14, 2018) (with J. Tucker)
- “Putin’s temporary dominance masks uncertain future,” *The Hill* (April 25, 2018)
- “US weakness to blame for Russian interference,” *The Hill* (March 2, 2018)
- “Ukraine’s own government is trying to derail the fight against corruption,” *World Politics Review* (February 13, 2018)
- “Reality has but one side,” *US News & World Report* (November 15, 2017)
- “Evolving threats to property rights in Russia,” *Baltic Rim Economics Quarterly Review* (Feb. 2013)
- “Small companies are key to Putin’s future,” *The Moscow Times* (October 5, 2011)

MEDIA APPEARANCES (SELECTED)

Appeared on:

Illinois Public Media’s The 21st Show (January 30, 2023); NBC 5 News (July 8, 2022); Steve Cochran Show on WLS 890 AM (July 6, 2022); Fox 32 News (March 14, 2022); NBC 5 News (February 23, 2022); Voice of America (May 31, 2021); WTTW’s “Chicago Tonight” (February 5, 2019); Voice of America (April 7, 2019); CTV News (July 16, 2018)

Quoted in:

Chicago Tribune (February 28, 2024); *Newsweek* (March 22, 2023); *Al Jazeera* (February 14, 2023); *Bloomberg* (June 2, 2022); *Financial Times* (April 23, 2022); *Truthout* (April 1, 2022); *CNN* (March 26, 2022); *Chicago Tribune* (March 10, 2022); *Newsweek* (March 9, 2022)

HONORS AND AWARDS

Northwestern University Office of Undergraduate Research Faculty Honor Roll, 2022
Northwestern University Associated Student Government Faculty Honor Roll, 2018-2019
APSA Law and Courts Section, Honorable Mention, Best Journal Article Award, 2018 (for “Demand for Law and the Security of Property Rights”)
APSA Comparative Democratization Section Best Article Award, 2015 (for “Varieties of Clientelism” with S. Mazzuca and S. Nichter)
Northwestern University R. Barry Farrell Award for Excellence in Undergraduate Teaching, 2015
APSA Ernst B. Haas Award for Best Dissertation on European Politics and Society, 2012
University of California, Berkeley Peter H. Odegard Outstanding Graduate Student Award, 2006
Carnegie Endowment for International Peace Junior Fellows Program, 1999-2000
Vassar College Phi Beta Kappa, 1999

FELLOWSHIPS AND GRANTS

Northwestern University Dispute Resolution Research Center Research Grant, 2020
Institute for Humane Studies Hayek Fund for Scholars Grant, 2020
Department of State Bureau of Democracy, Human Rights, and Labor, “Innovative Approaches to Evaluating Citizen-Led Rule of Law Initiatives in Ukraine” (with D. Drane and T. Frye), \$294,213, 2019-2021
National Science Foundation, “Transparency and the Rule of Law” (with T. Frye), \$286,989, 2019-2021
National Council for Eurasian and East European Research Title VIII National Research Competition Grant (with T. Frye), 2018
Northwestern University Buffett Institute for Global Studies Faculty Fellowship, 2017-2020
Northwestern University Public Voices Thought Leadership Fellowship, 2017-2018
Northwestern University Innovative Initiative Incubator Grant (with M. Prasad, J. Sorensen, and B. King), 2017
Northwestern University Faculty Research Grant, 2016-2017
Fulbright Scholar Award to Ukraine, 2016-2017
USAID Center of Excellence on Democracy, Human Rights & Governance Learning Agenda Questions Grant (with M. Prasad), 2016
Northwestern University Equality Development & Globalization Studies Research Grant, 2014-2015
Northwestern University Dispute Resolution Research Center Research Grant, 2011
Social Science Research Council (SSRC) Eurasia Dissertation Support Fellowship, 2010-2011
American Bar Foundation Law and Social Science Doctoral Fellowship, 2010
National Science Foundation (NSF) Doctoral Dissertation Improvement Grant, 2009-2010
Institute for Humane Studies Humane Studies Fellowship, 2008-2010
Fulbright-Hays Doctoral Dissertation Abroad Fellowship to Russia, 2009
Phi Beta Kappa Graduate Fellowship, 2009
National Science Foundation (NSF) Graduate Research Fellowship, 2006-2009 (awarded in 2004)
Jacob K. Javits Fellowship, 2004-2008 (two-years declined)
Foreign Language and Area Studies Fellowship, 2003-2004
International Research and Exchanges Board (IREX) U.S.-Russian Young Leaders for Public Service Fellowship, 2001-2002
Fulbright Student Award to Russia, 2000-2001 (declined)
Vassar College Hager Memorial Fellowship, 1997
Robert Byrd Scholarship, 1995

TEACHING EXPERIENCE

“Politics of Post-Soviet Russia” (undergraduate lecture course, last taught Spring 2023)
“Political Economy of Development” (undergraduate lecture course, last taught Fall 2021)
“Methods of Political Inference” (undergraduate lecture course, last taught spring 2015)
“The Politics of Corruption” (undergraduate seminar, last taught Winter 2020)
“Democracy Under Siege” (undergraduate seminar, last taught Spring 2023)
“Russian Culture in Revolution” (team-taught undergraduate lecture course, last taught Fall 2017)
“Ukraine’s Road to Independence” (team-taught undergraduate lecture course, last taught Fall 2022)
“Political Economy of Development” (graduate seminar, last taught Fall 2022)
“Informal Institutions” (graduate seminar, last taught Fall 2021)

INVITED PRESENTATIONS

USAID Armenia Integrity Project, 1/2024 (virtual presentation)
CIPE Community of Practice Seminar on Anti-Corruption Messaging, 7/2023 (virtual presentation)
NYU School of Law, Law and Development Colloquium, 3/2023
Northwestern University, Alumnae of Northwestern Lecture, 12/2022
Oxford University, Oxford School of Global and Area Studies, 11/2022
Northwestern University, Institute for Policy Research (IPR) Colloquium, 1/2022
University of Chicago, Comparative Politics Workshop, 6/2021 (virtual presentation)
University of Minnesota, Comparative Politics Colloquium, 5/2021 (virtual presentation)
University of Virginia, Quantitative Collaborative, 4/2021 (virtual presentation)
Georgetown University, Current Research on Issues and Topics in Comparative Scholarship (CRITICS) seminar, 11/2020 (virtual presentation)
Northwestern University, Institute for Policy Research (IPR) Colloquium, 11/2020 (virtual presentation)
John Hopkins University, Agora Institute, 4/2020 (virtual presentation)
NYU, Jordan Center for the Advanced Study of Russia and Columbia University, Harriman Institute, NYC Russia Public Policy Seminar Series, 1/2020
NYU, Comparative Politics Workshop, 10/2019
Northwestern University, Faculty & Fellows Colloquium, Buffett Institute for Global Studies, 3/2018
University of Wisconsin, Madison, Center for Russia, East Europe & Central Asia (CREECA), 2/2018
Columbia University, Harriman Institute for Russian, Eurasian, and East European Studies, 2/2018
University of Chicago, Comparative Politics Workshop, 1/2018
PONARS Eurasia-George Washington University, Institute for European, Russian, and Eurasian Studies (IERES), “New Voices on Russia” Seminar Series, 12/2017
Columbia University, Comparative Politics Workshop, 4/2016
University of Illinois at Urbana-Champaign, Comparative Politics Workshop, 3/2015
University of Washington, Severyns-Ravenholt Seminar in Comparative Politics, 11/2014
American Bar Foundation, Research Seminar Series, 5/2014
CIPE-Kennan Institute, Corruption in Russia Symposium, 2/2014
Department of State, Title VIII Analytical Exchange: Criminal Influence in Eurasia, 4/2013
Loyola University, Department of Political Science, 2/2013
Northwestern University, Faculty & Fellows Colloquium, Buffett Center, 11/2012
IREX-Woodrow Wilson Center, Title VIII Regional Policy Symposium: Transnational Crime and Corruption in Eastern Europe and Eurasia, 4/2012
Northwestern University, Central & Southeast European Studies Speaker Series, Buffett Center, 3/2012
Higher School of Economics, Moscow, Institutional Problems of the Russian Economy Series, 3/2011
University of Chicago, Comparative Politics Workshop, 10/2010
American Bar Foundation, Research Seminar Series, 2/2010

CONFERENCE AND WORKSHOP PRESENTATIONS

APSA = American Political Science Association; ASEEEES = Association for Slavic, East European and Eurasian Studies; LASA = Latin American Studies Association; MPSA = Midwest Political Science Association; PONARS Eurasia = Program on New Approaches to Research and Security in Eurasia; SASE = Society for Advancement of Socio-Economics; SPSA = Southern Political Science Association

ASEEEES Annual Convention, Philadelphia, PA, 10/2023

APSA Annual Meeting, Los Angeles, CA, 8/2023

Politics & Political Economy of Eurasia Workshop (co-organizer), MPSA Annual Conference, 3/2023

Book Workshop for Nora W. Williams's *Colonial Policy, Social Trust & Economic Resilience: The Long-Term Impacts of Imperial Russian Settlement in Kazakhstan*, University of Illinois Urbana-Champaign, 12/2022

Midwest Eurasian Political Economy Workshop (co-organizer), MPSA Annual Conference, 4/2022

BYU Marriott School of Business, "Elevating Public Service Motivation" Conference, 9/2019

APSA Annual Meeting, Washington, DC, 8/2019

Kellogg School of Management at Northwestern University, Global Poverty Research Lab Pre-Analysis Plan Mini-Conference, 5/2019

PONARS New Voices on Russia Workshop, Washington, DC, 4/2019

Midwest Eurasian Political Economy Workshop (co-organizer), MPSA Annual Conference, 4/2019

Public Choice Society Annual Meeting, Louisville, KY, 3/2019

Kellogg School of Management at Northwestern University, Political Economy in the Chicago Area (PECA) Conference, 2/2019

University of Michigan Ross School of Business, Mitsui Symposium on Comparative Corporate Governance and Globalization, 10/2018

Annual PONARS Eurasia Policy Conference, Washington, DC, 10/2018

Northwestern University, Global Capitalism & Law Regional Colloquium, 5/2018

Institute for Corruption Studies, Inaugural Workshop on Corruption, Chicago, IL 5/2018

Yale University, "Regime Evolution, Institutional Change, and Social Transformation in Russia: Lessons for Political Science" Workshop, 4/2018

APSA Annual Meeting, San Francisco, CA, 8/2017

Annual PONARS Eurasia Policy Conference, Washington, DC, 9/2017

PONARS Eurasia Workshop, Perspectives on Post-Soviet Domestic Politics, Kharkiv, Ukraine, 6/2017

Higher School of Economics, International Center for the Study of Institutions and Development Conference, Topics in Political Economy Workshop, Moscow, Russia, 6/2017

Virtual Workshop on Authoritarian Regimes (VWAR), 11/2016

Kyiv Polytechnic Institute, "Global Social Changes and the State: 25 Years of Ukrainian Independence" Conference, Kyiv, Ukraine, 11/2016

Northwestern University, Interdisciplinary Workshop on Corruption (co-organizer), 10/2016

Politics of Authoritarian Regimes Mini-Conference, SPSA Annual Meeting, San Juan, PR, 1/2016

APSA Annual Meeting, San Francisco, CA, 9/2015

ASEEEES Annual Convention, San Antonio, TX, 11/2014

SASE Annual Conference, Chicago, IL, 7/2014

EDGS Oligarchic Formation Workshop, Jakarta, Indonesia, 6/2014

PONARS Eurasia Workshop, Political Economy of Eurasia, Washington, DC, 5/2014

MPSA Annual Conference, Chicago, IL, 4/2014

ASEEEES Annual Convention, Boston, MA, 11/2013

APSA Annual Meeting, Chicago, IL, 8/2013

The Kennan Institute, Engaging the Law in Eurasia Workshop, Washington, DC, 1/2013 & 5/2013

MPSA Annual Conference, Chicago, 4/2013

APSA Annual Meeting, New Orleans, LA, 8/2012
MPSA Annual Conference, Chicago, IL, 4/2012
APSA Annual Meeting, Seattle, WA, 9/2011
University of Wisconsin at Madison, Midwest Law & Society Retreat, 10/2010
Social Science Research Council (SSRC) Eurasia Program Dissertation Fellows Workshop, University of Illinois at Urbana-Champaign, 9/2010
MPSA Annual Conference, Chicago, IL, 4/2010
APSA Annual Meeting, Toronto, Ontario, 9/2009
Berkeley-Stanford Comparative Politics Conference, UC Berkeley, 4/2009
AAASS (now renamed ASEES) Annual Convention, Washington, DC, 11/2006
APSA Annual Meeting, Philadelphia, PA, 8/2006
LASA International Congress, San Juan, PR, 3/2006
University of Toronto, Centre for Russian and East European Studies, “Moving Beyond ‘Transitology’” Conference, 2/2004

PROFESSIONAL EXPERIENCE

American Councils for International Education, Resident Director, St. Petersburg, Russia, 2003
American Councils for International Education, Recruiter for US State Department Student Exchange Programs, Nizhniy Novgorod, Russia, 2002
Corporate Executive Board, Research Associate, Washington, D.C., 2000-2001
Carnegie Endowment for International Peace, Junior Fellow, Washington, D.C., 1999-2000
National Center for Economic and Security Alternatives, Research Assistant, Washington, D.C., Summer 1998

PROFESSIONAL SERVICE

Service to the Field

Reviewer for *Administration & Society*, *The American Political Science Review*, *The American Journal of Political Science*, *The British Journal of Political Science*, *Comparative Politics*, *Comparative Political Studies*, *Democratization*, *Demokratizatsiya*, *Economics & Politics*, *Europe-Asia Studies*, *The Journal of Politics*, *Law & Social Inquiry*, *Perspective on Politics*, *Political Behavior*, *Post-Soviet Affairs*, *Problems of Post-Communism*, *Public Administration*, *Quarterly Journal of Political Science*, *Regulation & Governance*, *Review of Central and East European Law*, *World Development*, and *World Politics*.

Section Head, Communist and Post-Communist Countries, MPSA Annual Conference, 2020
Co-Organizer, Politics and Political Economy of Eurasia Workshop, 2023-2024
Co-Organizer, Midwest Eurasian Political Economy Workshop, 2019-2020, 2021-2022
Best Article Award Committee, APSA Comparative Democratization Section, 2016
Ernst B. Haas Best Dissertation Award Committee, APSA European Politics Section, 2013

Service at Northwestern University

Faculty Director, Russian, Eurasian, and East European Studies (REEES) Program, 2019-present
Faculty Advisor to student club NU Ukraine, 2022-present
Office of Organizational Strategy and Change Advisory Group, 2022-2025
Political Science Department Faculty Search Committee, 2022-2023
History Department Faculty Search Committee, 2021-2022
Political Science Department Graduate Admissions Committee, 2019-2020, 2021-2022
Dispute Resolution Research Center Grants Committee, 2019-2020

Organizer, Comparative Politics Workshop, 2018-2020
Organizer, Political Science Department Annual Weber Lecture, 2018-2019
Political Science Department Field Head for Methods, 2018-2019
Political Science Department Advisory Committee, 2013-2015, 2017-2019
Undergraduate Research Assistant Program (URAP) Committee, 2017-2019

Advising at Northwestern University

Dissertation Committees (in progress): Tom Dabrowski, Qin Huang, Brian Key, Sarah Moore, Andrew Saab*,
Max Weylandt (*committee chair)
Dissertation Committees (completed): Napon Jatusripitak, David Peyton, Michael Povilus, Dong Zhang
Department Honors Thesis Adviser, 2012-2016, 2023-2024
Department Honors Thesis Reader, 2013, 2018-2019, 2021, 2023
Department Undergraduate Adviser, 2012-2013, 2015-2016
Arryman Pre-Doctoral Fellows Adviser, 2012-2014

ADDITIONAL RESEARCH METHODS TRAINING

Causal Inference Workshop, Northwestern University Law School, June 24-28, 2013
Empirical Implications of Theoretical Models (EITM) Summer Institute, UC Berkeley, July 2010
Inter-University Consortium for Political & Social Research (ICPSR) Summer Institute, University of Michigan,
July 2005

LANGUAGE SKILLS

Russian (fluent), Ukrainian (intermediate), Spanish (basic)